Situational Security

"One size fits all" never really seems to be the case, especially when it comes to security.

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INTRODUCTION

The Australian security industry is made up of a wide range of products, goods, and services across our Nation, designed to enable businesses and Governments to protect people, assets and infrastructure. Security within Australia performs a vital role within our Nation's economy, with an estimated industry revenue of approximately $11+ Billion annually. Experts predict industry growth to increase another 3% between 2022 and 2028, meaning the security industry is crucial to the development, growth, and protection of our country.

As technology evolves, the security industry is seeing more electronic solutions and automation appear to adhere to an innovative and valuable future. Through implementing a security framework which keeps up-to-date with threat levels and the increasing demand for secured services, the Australian security industry will continue developing. A vital piece of this development is for security providers to produce strong and secure solutions, specifically designed for an individual situation, delivering optimum protection.

Statistics are from ASIAL Security 2025 Report Summary
file:///C:/Users/jade.thompson/Downloads/Security%202025%20Summary.pdf

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WHAT IS SITUATIONAL SECURITY?

When developing a security posture, it is important to understand that every site has a range of factors which need to be considered. Attempting to apply a "one size fits all" approach into the design often leads to compromised security. If every situation is different in some way, then the security posture should be built to compensate for the scenario.

Situational security allows for a bespoke, tailor-made security solution to be designed and implemented, providing a site with an uncompromised security envelope, every time. When in the early engagement phase of security development, analyzing all the key factors that could impact on the design must be considered. Some of the key factors we are often faced with include the surrounding environment, budget and the protection level required. Ensuring that all contributors are accounted for and factored into the decision-making process allows for a successful deployment.

Engagement Phase

Early engagement and a clear understanding of the sites' requirements allow for a thorough site evaluation to occur.

Ask yourself:

- What is the purpose of implementing a security solution?

- What is being protected?

- Who are the key stakeholders?

- What are the main requirements the customer has?

Planning Phase

Once the initial information is collated, a proposed solution can be developed.

Ask yourself:

- What are the key factors to consider?

- What are potential issues?

- Can the timeline be adhered to?

- Which alternate scenarios are available?

- Are the customer needs being met?

Deciding Phase

There is a proposed solution now developed. A decision needs to be made.

Have you reviewed:

- If the level of protection is being met

- If timelines can be met

- Whether all risks have been mitigated to the best possible ability

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KEY FACTORS TO CONSIDER

The Facility
Are there limitations, accessibility restraints or external factors that may impact the design?

Budget
Is the budget strict or flexible? What are the levels of importance?

Location
Where is the site located? Is there a singular or multiple point of access to protect?

Surrounding Environment
Can the landscape or environment contribute to a successful design?

Threat Landscape
What are the possible threats for the site?

Required Protection Level
How advanced does the security envelope need to be? What exactly is being protected?

Aesthetics
Is appearance important?

Design
Understand the need for security and design before selecting a product.

Skill and Ability
Early involvement of experts and key suppliers.

Business Structure
What does the end user business structure look like? Do they have their own security team, will they be using a facility manager, or do they require things to be more automated?

Occupants
Who is occupying the space? What are their capabilities?

Stakeholders
Who are they and what are their objectives? Engage early

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WHAT ARE THE BENEFITS?

For the End User
- Specifically, designed solution per user case
- Uncompromised security posture
- Improved overall security
- Peace of mind

For the Builder or Integrator
- Flexibility in design and installation
- Availability to meet the specifications and requirements

For Security Envelope
- Customized protection
- Designed into the surrounds for ease of movement
- Aesthetically pleasing solutions which are non-invasive but do not compromise security

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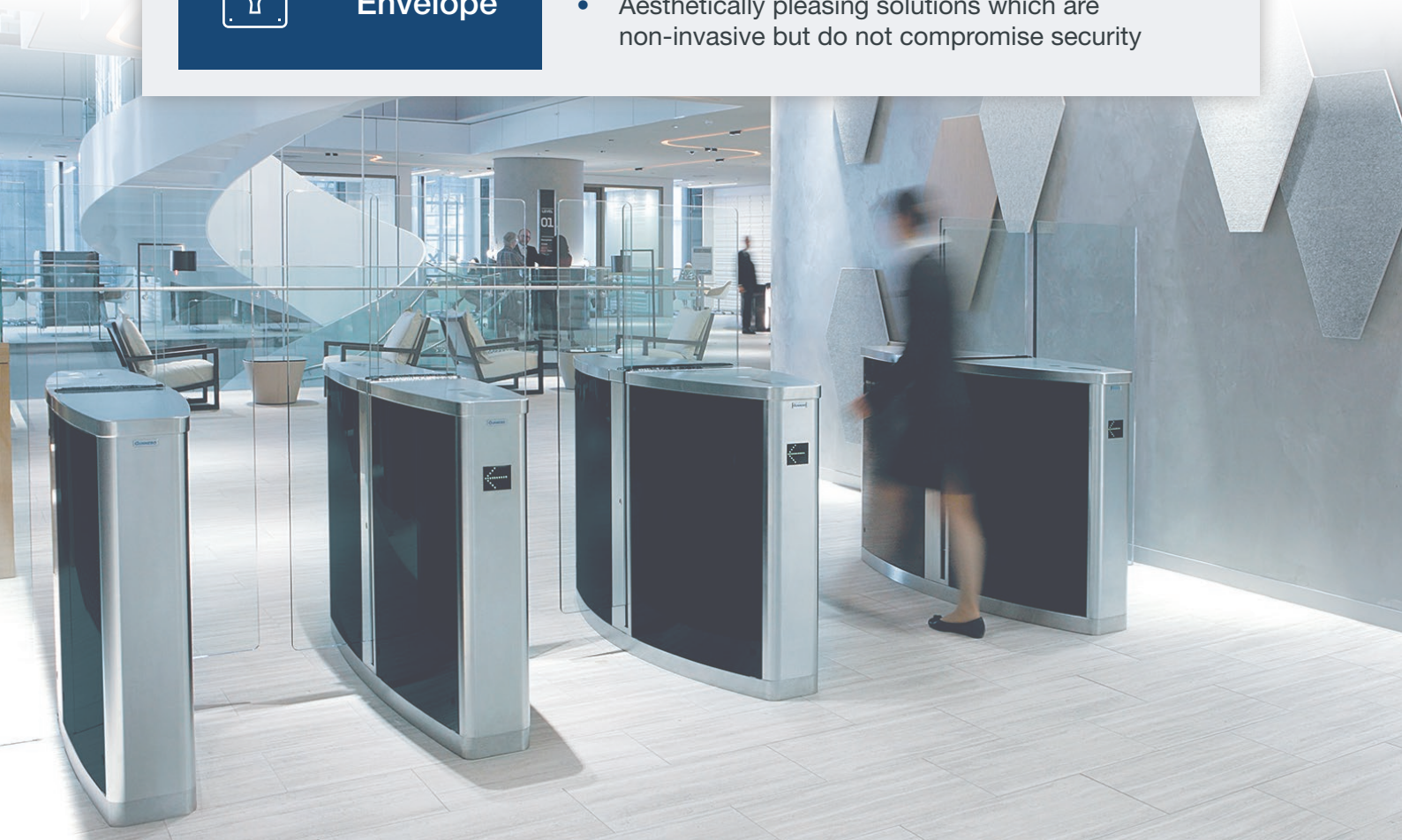
RESULTS IN PRACTICE

Customer: NEXTDC

Security Requirement: NEXTDC required advanced protection to their critical infrastructure data centres. A solution that would provide a strong security posture throughout their facilities whilst remaining non-invasive to visitors, giving peace of mind that customer data is protected at every turn when housed in a NEXTDC facility. They wanted solutions which would set them apart from the competition and allow them to upkeep their brand promise of power, secure, connect.

The Solution:

Through learning about the customers needs, Gunnebo were able to propose a range of solutions which begin protection from the outer layer of the facility, all the way through to the data halls. At each stage of a NEXTDC facility, you are presented with a security layer, whether that be an airlock, a secure portal or biometric identification, and without correct authorization, you are unable to gain access. In addition, there are attack and bullet resistant windows, walling, doors and guardhouses throughout, providing an additional layer of security to the facilities should there be an attack.

In the early engagement phase, Gunnebo worked with the client to understand all requirements. We were able to head into the planning phase with a clear understanding of what was trying to be achieved and review all the key factors that needed to be considered for the project. This thoroughness allowed for a smooth deciding phase, as well as a simpler and faster deployment of security in each new facility. NEXTDC have a different range of products in each facility, specifically designed for that individual site.

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Situational Security

With threat levels on the rise and the world becoming more automated, it is important now more than ever to build security postures which are going to protect sites. High security standard must be met, whilst meeting all customer requirements. Compromising on security is not an option.

Gunnebo work alongside clients to understand their business needs and the desire to implement security to a site, allowing us to be a trusted advisor and deliver lifetime value.

TALK TO AN EXPERT

TRUSTED ADVISOR. DELIVER LIFE TIME VALUE.

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